

At Australian Mortgage Brokers we make sure your business loan is a perfect fit.



In today's financial climate it is even more important that businesses and entrepreneurs make sure that they not only obtain the funding they require to grow but also that they are not paying their financial institution more than they need to.

We appreciate that no two businesses are ever exactly the same no matter how similar they may seem.

#### **Why use a Finance Broker?**

The role of the finance broker is to source a borrowing facility that suits your business needs. We do this by listening to your requirements, understanding your business and taking into account your aims and objectives.

Only when we properly understand this do we research the products from our wide panel of lenders and then target the one that is most appropriate for your needs and pocket.

We do not offer our own funding and therefore our loyalty is to you not to securing the best rate for the financial institution

The commercial finance market is fundamentally different to the consumer market in so much as products are priced based upon the risk perceived by the financial institution.

With business finance therefore how your proposition is presented to the Credit Provider will not only mean the difference between approval and rejection but also how much you are charged.

It pays therefore to have an expert on your side.

#### **How we help you**

Our commercial finance team are well versed in all market sectors and it is these skills and expertise that ensures our clients receive the funding they require, tailored specifically to their needs.

We aim to negotiate loans that provide the best fit to your needs and objectives, whether that is more competitive terms than offered by your current financial institution, the highest loan amount or flexibility.

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Our Commercial Team know exactly how to present your proposition to the financiers in order to maximise the likelihood of a positive response from their Credit Team.

We will assist you every step of the way throughout the process so that you do not have to worry about jeopardising the proposal due to inexperience or lack of familiarity of credit policy.

So whether it's finance for cars, trucks or yellow goods, plant and machinery, a small business loan, commercial property finance, insurance premium funding or development finance, we are here to help.

It doesn't hurt to get a second opinion from someone that has a choice of funding lines and works for you.

For more information call 1300 broker, visit [www.amortgage.com.au](http://www.amortgage.com.au) or contact your local expert.